

# Our people achieving

ORANA ANNUAL REPORT 2011

**orana**

Celebrating Achievements







Working here is fun and I like doing the packing with my friends.

**Heather Finn**

Heather has been an Orana employee since 1979, starting at Brompton before joining the team at Ridleyton Employment Service Packaging and Assembly. She has come a long way since she joined Orana, learning many skills and gaining more confidence. Her favourite job is packing Clipsal parts.

## A message from our Patron



As Orana's Patron, I am constantly impressed by the scale and diversity of the organisation and the essential role it plays in changing people's lives for the better.

Everyone responds positively to encouragement, particularly when they achieve and it is publicly recognised. Furthermore, recognition often promotes further achievement. Orana's celebration of 'Employee of the Year' and 'Resident of the Year' is an excellent initiative to acknowledge successes which so often go unnoticed.

As well as providing real employment opportunities and accommodation services for people with disability, Orana reaches out and engages with the wider community. For example, its plant propagation projects in the Lower Lakes have not only brought together local schools, sporting organisations, indigenous communities and volunteers, but also the project itself is also now part of the Lower Lakes Remediation Project.

It is initiatives such as this which keep Orana at the forefront of disability service providers. The organisation is an outstanding example of what dedicated board members, staff and volunteers can achieve together. We are very fortunate to have people and organisations in South Australia who actively help those with disabilities gain self esteem, grow socially and become valued and productive members of our society.

I am proud to be Orana's Patron and I strongly encourage businesses, organisations and individuals to get involved – be it through sponsorship, donations, using its services or volunteering.

**His Excellency Rear Admiral Kevin Scarce AC CSC RANR**

Governor of South Australia.

**Our mission** To be a caring, capable and viable organisation, providing a range of services to meet the needs of people with disability in our community.

**Our vision** To be acclaimed for excellence in services to people with a disability.



# Orana Board of Directors



**Mr Bill Filmer, AM**  
President & Chairman  
Elected Director

Group General Manager,  
Nova Systems  
**Orana Committees:**  
Remuneration

**Ms Kate Strohm**  
Vice President  
Elected Director

Director,  
Siblings Australia Inc.  
**Orana Committees:**  
Governance and Nomination  
(Chair)

**Mr Steven Toth**  
Treasurer  
Appointed Director

Managing Partner,  
HLB Mann Judd  
**Orana Committees:**  
Finance and Audit (Chair)  
Remuneration

**Mr Nicholas Mihalaras**  
Secretary  
Chief Executive Officer

**Orana Committees:**  
Finance and Audit  
Governance and Nomination  
Remuneration  
Marketing Working Group

**Prof Hilary Winchester**  
Appointed Director

Consultant University Quality  
Assurance and Audit  
**Orana Committees:**  
Remuneration (Chair)



**Mr David Johns**  
Appointed Director

Partner  
Lawson Smith Lawyers  
**Orana Committees:**  
Governance and Nomination

**Mr Richard Goddard**  
Appointed Director

CEO Holistic Business  
Developers  
**Orana Committees:**  
Finance and Audit

**Mr Francis Wong**  
Appointed Director

Managing Director  
Encounter Australia Pty Ltd  
**Orana Committees:**  
Marketing Working Group  
(Chair)

**Ms Vanessa Bouilly**  
Appointed Director

Consultant  
**Orana Committees:**  
Governance and Nomination

**Mr Tony Newman**  
Appointed Director

Executive Coach and  
Consultant  
**Orana Committees:**  
Finance and Audit

## Orana Board and Sub-Committees meeting frequency and attendance record

July 2010 to June 2011 inclusive

Orana Directors	Board of Directors	Finance and Audit Sub-Committee	Governance and Nomination Sub-Committee	Remuneration Sub-Committee
<b>Total number of meetings held</b>	<b>(11)</b>	<b>(11)</b>	<b>(8)</b>	<b>(1)</b>
Bill Filmer (Chair – Board)	10			1
Kate Strohm (Chair – Governance and Nomination)	11		7	
Steven Toth (Chair – Finance and Audit)	9	10		1
Nicholas Mihalaras	9	9	6	1
Hilary Winchester (Chair – Remuneration)	7			1
David Johns	10		7	
Richard Goddard	8	10		
Francis Wong (Chair – Marketing Working Group)	5			
Vanessa Bouilly	7		7	
Tony Newman	11	3		

Tony Newman commenced Finance and Audit Sub-Committee membership in February 2011

# Report from the Orana President



Bill Filmer AM FAICD

For 61 years throughout South Australia, Orana has been providing people with an intellectual disability accommodation in a family-like environment and meaningful employment to the benefit of industry.

We are a not-for-profit organisation that aims to balance our primary caring focus on people who need support with commercial acumen. We want to be able to stand on our financial feet and provide income to our accommodation and employment centres to continually improve our services to those in need. This requires great management and strong governance.

The role of the Board is to govern, set the strategy, support the CEO in implementing approved plans and monitor performance.

In 2011 the Board approved a number of strategic initiatives including service expansion and improvements, a new policy framework and a modernised Governance Charter. Importantly, the directors committed themselves to the formation of several sub committees as outlined in this report. I am also pleased to report an excellent financial outcome that will allow us to invest in further programs.

Orana employees will soon benefit from the new Client Development Centre. This innovative service will enable our staff and the employee's family to have an evidence-based appreciation of the intellectual, behavioural and motor skills of individuals via application of the most up-to-date aids and techniques.

This objective approach will allow us to determine the best employment tasks for the individual, accurately plan their training and development needs, and provide a consistent basis for ongoing evaluation.

It is a substantial investment that we believe will provide a significant improvement to the lives of employees. Other investments are planned for information systems, accommodation upgrades and employment centres.

As Directors, one of our responsibilities is to engage with stakeholders. The Board has commenced an active plan to re-engage with our Auxiliary members who continue to give invaluable support to our local centres.

These 'quiet achievers' deserve our accolades for their long term dedication and selflessness in helping to improve the lives of people with a disability.

The proposed regional Orana Board meeting in Port Augusta, along with director attendance at the Whyalla respite centre opening shows an improved commitment by the Board to further engage with our country staff, employees and supporters. In Adelaide, our visits to Amaroo, Netley and Ridleyton further improved our stakeholder relationships.

The Orana Board is populated by busy professionals who volunteer their time because they believe in the values and goals of Orana. On behalf of the members, I would like to thank all Directors for their time and effort in helping to make Orana a better organisation.

Sadly, this year we farewelled four former directors and life members: Vale John Krix, Rod Filmer, Jim Lennell and Eric Strohm. Orana owes all four a debt for their commitment.

Bill Filmer AM FAICD  
President, Orana

## LIFE MEMBERS

D H Banfield OAM  
J Barnett OAM  
B Burgess  
M W Burgess  
R Cole  
A P G Fenton  
L A Fenton  
R Filmer  
C Haddad  
J H Hayes OBE  
J A C Krix  
J F Lennell

## PAST PRESIDENTS

1950 – 58 D J Wilson  
1959 – 60 W Mansfield  
1961 – 61 D H Banfield OAM  
1962 – 64 C H Watt OAM, DFM  
1965 – 71 J H Hayes OBE  
1972 – 76 H Nimmo  
1977 – 80 C Haddad  
1980 – 80 A C Cumming  
1980 – 81 C Hart  
1981 – 83 R Miles  
1984 – 84 S F Proctor  
1985 – 88 D R Shetliffe  
1989 – 01 L F Stanley OAM  
2001 – 03 J A C Krix  
2004 – 06 K Whalley  
2006 – 09 A Dow

## AUXILIARY PRESIDENTS

**Berri Auxiliary**  
Margaret Potts  
**Mount Gambier Auxiliary**  
Melena Striglogiannis  
**Murray Bridge Auxiliary**  
Chris Herbig  
**Orana Auxiliary**  
Pam Spencer  
**Port Pirie Auxiliary**  
Bob Evans  
**Ridleyton Auxiliary**  
Don Baverstock

## MERITORIOUS SERVICE AWARD

S R Dunstan



# Report from the Chief Executive Officer



Nicholas Mihalaras

The year 2010 ended with two great 60th Anniversary events. The Oranability Day at the Westpac Centre, West Lakes which saw 700 clients, staff and supporters gather for a day of food, fun and entertainment and shortly afterwards we held a Corporate Luncheon on International Day of People with a Disability at the SAJC. More than 300 customers and supporters attended this event and were treated to exceptional entertainment thanks to the generosity of our Ambassadors: Peter Goers, Amity Dry, Daryl Harper, Olivia Stratton and John 'Swanee' Swan.

This year Orana has introduced formal awards for clients' achievements; Rebecca Delia (Wingfield ES) was awarded 'Employee of the Year' and Gary Bourne (MCLP AS) 'Resident of the Year'. Their development in all aspects of their lives, such as personal, social and vocational was commendable, with their levels of independence and confidence reaching new heights.

In contrast to 2010, which was filled with celebratory events giving recognition to our clients, customers, volunteers and sponsors who have contributed over the years to Orana achieving 60 years of service to the Community and to people with disability, 2011 marked a return to 'business as usual'. Much of the planning and the foundations laid in the preceding year have commenced with some great early results.

## Capital Investment Plan

Complimenting the Strategic Plan developed last year, Orana completed a Capital Investment Plan. A number of exciting new projects are planned including:

- The upgrade and full integration of our IT to ensure superior quality in services for clients
- The refurbishment of the Loxton Accommodation
- Purchase new premises at Port Augusta that are better suited to the business services activity mix
- Purchase new and larger Employment Service in the Western Suburbs
- Redevelopment of a regional Employment Service

## Human Services

In line with its strategic endeavours Orana has commenced to strengthen its values and practices in 'care' for clients and staff by increasing the skill level of our Human Services. A new executive role has been created and Human Resources, Quality, IT and Client Services have been integrated. In addition, Training and OH&S have also been enhanced with a dedicated and highly experienced Manager.

As a result, early achievements include:

- The upgrade and Board approval of more than 60 new policies
- Establishment of a Diploma of Management Training Program for 30 Supervisors and Managers
- Significant number of employees completed formal Customer Service training and are undertaking Horticultural Skills training
- Introduction of an ongoing Literacy & Numeracy training program for clients across the State
- The establishment of training facilities in Murray Bridge, Netley, Port Pirie and Mount Gambier
- IT migration to the 'clouds'

- Successfully achieved renewal of ISO 9000 accreditation following triennial audit
- Five new internal auditors from across Orana
- Implementation of a new four-year Enterprise Agreement with staff

## Employment Services (including Business Development)

New financial processes and additional training and support of the services managers have resulted in significant improvements in services across the state. These include:

- Employee recruitment practices resulting in 100% capacity
- Implementation of a Succession Planning Program throughout the organisation
- Increase in employee wages as a result in proactive training and development programs
- Consolidation of timber manufacturing on one site
- Being the major contributor to the remediation effort of the lower lakes around Meningie
- Establishment of the External Workcrews 'Orana Green'

## Accommodation & Respite

This year was a milestone for this service with major activity occurring across most of the sites. The employment of a State Manager in early 2010 to implement new practices, coordinate activities to achieve consistency and improved standards in all the services has been an effective strategy and this has resulted in the following major achievements:

- Establishment of 'Harrow House' and accommodation services for 12 individuals in the suburb of Glenside
- Commencement of the construction of two new homes at Loxton to accommodate an additional eight clients



Metal work can be hard sometimes, but I like making school tables the best.

## Savvas Dimitriou

Starting as an employee at Port Pirie, Savvas Dimitriou now works in metal manufacturing at Ridleyton. He is a great employee, and has won the Employee of the month both at Ridleyton and Port Pirie. Savvas just loves helping out wherever he can and assists in the Mile End Enclave when needed.

- Achieving a Children's License for the newly built Whyalla Respite Centre, 'Bienvenidos House' and the Official opening by Minister Jennifer Rankine
- Purchase of the house already accommodating Orana's Port Pirie clients
- Review and modernisation of all policies, procedures and practices across the accommodation services

## Marketing & Fundraising

Regular media coverage, our website and our Ambassadors all contribute to our public profile. This year we made some additions to our regular communications and maintained

our major sponsor. Furthermore we continue to be involved with major organisations to help give disability a voice. Main achievements were:

- Completion of Orana's 60th Anniversary History Booklet
- A significant donation from Telstra
- Launch of our page on Facebook
- Renewal of Memberships with Advantage SA as a Foundation Member and Business Class

- Orana's financial contribution to the National Disability Insurance Scheme (NDIS)

As I reflect on last year's successes, and look forward to all that next year

brings, my heartfelt thanks goes to Orana's passionate and hardworking staff, dedicated volunteers and enthusiastic Auxiliaries without whom these achievements would not have been possible.

Nicholas Mihalaras  
Chief Executive Officer



# Sub-Committee Reports

## Finance & Audit

Members: *Steven Toth (Chair), Richard Goddard, Tony Newman, Nicholas Mihalaras*

The Finance & Audit Sub-Committee initially comprised of myself as Chair, Richard Goddard (a fellow Accountant) and Orana's Chief Executive and Board Director Mr Nicholas Mihalaras and was expanded this year with Mr Tony Newman joining the Committee in February 2011.

Tony's extensive business experience has been invaluable to the Sub-Committee by bringing input into the financial issues from a non-Accountant's perspective.

In order for Orana to continue delivering and improving its employment and accommodation services, it is vital the organisation is strong financially and it is this Sub-Committee's responsibility to oversee and advise on its financial activities.

To help evaluate Orana's financial position and to determine opportunities of increasing revenue, this year the Sub-Committee has put into practice procedures which include:

- Monthly review of financial performance
- Monthly review of selected business units
- Review of potential business acquisitions

The main achievement this year has been the development of a 5-year Capital Investment Plan 2011-2015, to support the vision of Orana's Strategic Plan 2010-2015.

**Steven Toth**  
Chair

## Governance & Nomination

Members: *Kate Strohm (Chair), Vanessa Bouilly, David Johns, Nicholas Mihalaras*

With the increasing focus on good corporate governance in the Australian business environment over recent years, in 2010-11 the Orana Board decided to review and strengthen its own performance in this area.

Despite being a not-for-profit, the Orana Board has benchmarked its practices against the Australian Stock Exchange's principles of Corporate Governance.

The Governance & Nomination Sub-Committee consisting of four Directors including the CEO, met monthly this year reviewing all aspects of governance policy and practice.

Achievements for this year include:

- Comprehensive review of the Terms of Reference
- Standardised procedure for the appointment of new directors
- Director evaluation process enabling Directors to undertake a self-assessment three months after joining the Board
- Annual Director and collective Board evaluation process almost completed
- Review and improvement of the Annual Board Agenda
- Review of the Governance Charter and a Board Procedure Manual has been developed based on the requirements of the Constitution
- Implementation of a table showing the status of directors' attendance at all Board and Committee meetings

Other improvements have been the adoption of a formalised, timely and appropriate procedure, to assess annual Life Membership and Meritorious Service nominations. This will ensure that the valuable contributions of volunteers and other

members of the Orana community are regularly and publicly recognised in a fair and equitable manner.

It is expected the consequence of these achievements will result in improved professional development and performance of individual Directors and the Board as a whole. There will also be greater information and transparency regarding the workings of the Orana Board moving into 2011-12.

**Kate Strohm**  
Chair

## Remuneration

Members: *Hilary Winchester (Chair), Bill Filmer, Steven Toth, Nicholas Mihalaras*

The Remuneration Sub-Committee of the Board of Orana is a small committee with a defined remit. Its main purpose is to determine the remuneration of the Chief Executive and to provide advice about Executive salaries generally and to monitor any reimbursements to the Board.

This year the Sub-Committee was strengthened by the addition of Steven Toth, who, as the chair of the Finance Committee, provides a useful link to the finances of the organisation.

The Sub-Committee reviewed and amended the terms of reference this year, as there was some overlap with the Governance Sub-Committee.

The Sub-Committee met three times and determined the remuneration for the CEO, reviewed each of the Executive remuneration packages and noted some small reimbursements to Board members, principally of travel costs. The Sub-Committee initiated discussions and is considering the development of a Reward and Recognition policy and procedure to include all Orana staff.

**Hilary Winchester**  
Chair

Living here is great fun and I've made some new friends.

## Dougie Jacobssen

Dougie Jacobssen moved into Orana's Harrow House Accommodation Service this year and loves listening to music. His favourite singer is John Farnham and Dougie has posters of him all over his room. As well as being an avid Crows fan, Dougie is very social and loves activities such as dancing and being a member of the Tutti Choir. Dougie enjoys helping out about the house particularly with preparing meals.





# Accommodation & Respite Service Achievements

This year our accommodation services achievements include an expanded accommodation service in the metropolitan area for clients who are now living in new accommodation. The greatest achievement for them this year is to be living independently and learning many new skills from our highly trained support workers.

The opening of *Harrow House* in Glenside in November 2010 has given a new home to 12 clients. It is run by a special partnership arrangement between Orana and the landlords, *Harrow Trust*, which consists of active parents interested in supporting the household.

In Port Pirie the purchase of Orana's accommodation service property on Balmoral Road from Housing SA for six male residents will enable future development opportunities for the property.

Accommodation services in Loxton are also currently undergoing renewal with the view of expansion when the two new houses are completed by Christmas 2011. When they are completed, existing accommodation in Loxton will be increased from 15 beds to 23.

A much needed Respite Centre, *Bienvenidos House*, was opened in Whyalla on 10 May 2011. The opening was well attended and dignitaries included Minister for Disability, Jennifer Rankine and Mayor Jim Pollock. This purpose built four-bed roomed home will be an invaluable service for families with adults and children with intellectual and physical disabilities from Whyalla and the entire Eyre Peninsula. They now have access to in-home respite, centre-based respite and vacation care services.

A special thank you goes to the Whyalla Spanish Union Club who made a substantial donation to this project and in recognition of this we have named the house the Spanish word for 'welcome'.

Our residents excel in so many different ways and areas of their lives. In recognition of their individual achievements, this year we introduced Resident of the Month and Resident of the Year awards.

Aspects considered for both the monthly and annual award include a positive approach to life, contribution to community, home or family, outstanding effort in a new challenge and improvement in a health or wellbeing goal.

This year, we awarded Resident of the Year to Mark Bond, who lives at our Port Pirie house and Gary Bourne who is part of the Metropolitan Community Living Program received the Runner Up accolade.

Both were presented their award at the Orana Anniversary Luncheon in December 2010 and they were delighted with their framed certificate, the Letter of Congratulations from the CEO and cash prize.

A big well done for these annual winners and our ongoing Resident of the Month winners; they have overcome many challenges and played a significant part in their community to get to where they are today.

Finally, one of our Amaroo residents has achieved a longevity accolade when she turned 80 in June. To celebrate, Irene Kirkland, who joined us in 1968, enjoyed cake with other residents and staff and spent time with her family in the country.

# Employment Services Achievements

Despite a challenging economy, this year has seen several exciting achievements in Orana's Employment Services.

The launch of Orana Green has brought a new division to Orana's Employment Services and hence more employment, training and development opportunities for those with disabilities. Orana's supervised teams (one supervisor per three employees) have undertaken a variety of commercial and government contracts providing a range of services which include landscaping, maintenance, horticulture and cleaning.

In Meningie, Orana Melaleuca joined the local community, which included students from local schools and the Ngarrindgeri people, on significant plant propagation projects which are now a part of the Lower Lakes Remediation Project. Community volunteers trained Orana employees in plant and propagation techniques which involved collecting seed from local areas to be stored, treated and propagated. Employees were also taught to propagate cuttings from local flora.

During the 2010/2011 season some 120,000 plants were propagated and planted out under the program. Employees, together with their

supervisors and manager, commenced a Certificate III in Conservation Land Management which will be completed by the end of 2011.

Another major achievement of this year was the consolidation of Orana's timber business from Murray Bridge to Port Pirie. Employees in Murray Bridge are now focusing on horticultural and grounds maintenance activities.

In recognition of our employees' individual achievements, this year we introduced monthly and an annual award. Employees for these accolades are considered from a range of aspects such as their positive attitude to work, support as a team player, their individual work performance and commitment to the workplace.

Award winners receive a framed certificate, a Letter of Congratulations from the CEO and a cash prize.

Choosing just one person from the numerous nominations is hard for both the monthly award and annual award, as individuals excel in many different ways.

This year we were delighted to award Rebecca Delia, who works at Wingfield, Employee of the Year and Jeff Hiscock, who works in Melaleuca was the runner up. Over the past year, Rebecca had

shown an outstanding commitment to Orana Wingfield by learning new computer skills, being a part of the Orana focus group and had taken on new challenges as part of the employee leadership group. She has excelled in many areas and is now the direct contact for some customers.

Runner up Jeff, a paraplegic from the chest down and with limited movement in his left arm, is an extremely talented welder. He was recommended for his keenness and willingness to take on new and regular maintenance tasks. As well as making tables for our hot houses, he also made new stands for our retail shops and modified a wheeler pushbike 'making it like new' according to his friends.

Our congratulations and thanks go to our annual and monthly recipients of these awards, as they not only make personal achievements but in doing so contribute to Orana's Employment Services.



**ROBERT EVANS**  
Port Pirie accommodation service  
Resident of the Month  
March 2011



**BRADLEY MILLS**  
Harrow House  
Resident of the Month  
April 2011



**GRAHAM MEAD**  
Amaroo  
Resident of the Month  
May 2011



**IAN NORTH**  
Metropolitan Community Living Program  
Resident of the Month  
June 2011



**KURT TUDOR**  
Wingfield  
Employment Service  
Employee of the Month  
March 2011



**TECK LAI**  
Wingfield  
Employment Service  
Employee of the Month  
April 2011



**JOHN MAY**  
Murray Bridge  
Employment Service  
Employee of the Month  
May 2011



**ROGER JARMYN**  
Melaleuca  
Employment Service  
Employee of the Month  
June 2011

# Financial Summary

## Statement of Comprehensive Income for the Financial Year ended 30 June 2011

	2011	2010
	\$	\$
<b>What we earned</b>		
Sales Revenue	4,552,340	4,728,954
Cost of Sales	(4,526,923)	(4,521,273)
Gross Profit	25,417	207,681
Other Revenue	1,496,709	1,251,130
Subsidies & Grants Received	7,854,803	6,747,889
	9,376,929	8,206,700
<b>What we spent</b>		
Operating expenses	(8,945,398)	(7,904,694)
Surplus for the year *	431,531	302,006
Increase in asset revaluation reserve arising on revaluation of non-current assets	(1,069,402)	403,131
<b>Total changes in equity</b>	<b>(637,871)</b>	<b>705,137</b>
* The Financial Statements for the 2010/11 year record a surplus of \$431,531. This result is made up of the following major components:		
Operating Surplus/(Deficit)	297,807	287,855
Bequests & Legacies	12,678	55,788
Interest Received	112,940	66,921
Profit/(Loss) on sale of non-current assets	8,106	(108,558)
	<b>431,531</b>	<b>302,006</b>

### Change in Accounting Policy

In previous accounting periods the Association accounted for Government Equity in property, plant and equipment to reflect the Department of Families, Housing, Community Services and Indigenous Affairs (the "Department") interest in the carrying value of land, buildings and equipment. During the year the Association obtained confirmation from the Department that they had no documentation to support any claim and consequently that there was no requirement for the Association to account for Government Equity.

In order to provide more relevant and reliable financial information the Board of Directors resolved to remove its accounting policy with respect to Government Equity in property, plant and equipment. This resolution is deemed a change in accounting policy.

## Statement of Financial Position as at 30 June 2011

	2011	2010 Revised	2010
	\$	\$	\$
<b>What we own</b>			
<b>Current Assets</b>			
Cash assets	1,792,304	1,672,076	1,672,076
Other Current Assets	64,224	83,863	83,863
Receivables	709,196	792,872	792,872
Inventories	338,717	348,023	348,023
<b>Total Current Assets</b>	<b>2,904,441</b>	<b>2,896,834</b>	<b>2,896,834</b>
<b>Non-Current Assets</b>			
Property, Plant and Equipment	12,694,198	13,344,171	9,463,619
Other Intangible Assets	32,551	78,508	78,508
<b>Total Non-Current Assets</b>	<b>12,726,749</b>	<b>13,422,679</b>	<b>9,542,127</b>
<b>Total Assets</b>	<b>15,631,190</b>	<b>16,319,513</b>	<b>12,438,961</b>
<b>What we owe</b>			
<b>Current Liabilities</b>			
Payables	782,396	840,653	840,653
Interest - Bearing Liabilities	0	0	0
Short-Term Provisions	1,065,696	1,092,725	1,092,725
<b>Total Current Liabilities</b>	<b>1,848,092</b>	<b>1,933,378</b>	<b>1,933,378</b>
<b>Non-Current Liabilities</b>			
Interest - Bearing Liabilities	0	105	105
Long-Term Provisions	168,521	133,582	133,582
<b>Total Non-Current Liabilities</b>	<b>168,521</b>	<b>133,687</b>	<b>133,687</b>
<b>Total Liabilities</b>	<b>2,016,613</b>	<b>2,067,065</b>	<b>2,067,065</b>
<b>Net Assets</b>	<b>13,614,577</b>	<b>14,252,448</b>	<b>10,371,896</b>
<b>What the association has built up over the years</b>			
<b>Equity</b>			
Reserves	4,727,670	5,797,072	1,907,400
Retained Earnings	8,886,907	8,455,376	8,464,496
<b>Total Equity</b>	<b>13,614,577</b>	<b>14,252,448</b>	<b>10,371,896</b>

Copies of the full set of audited statements are available on request from the Chief Executive Officer.

# Financial Statement

## Statement by the Board of Directors

In the opinion of the Board of Directors of Orana Incorporated, the attached Statement of Comprehensive Income and Statement of Financial Position are drawn up so as to present fairly the results of the operations of Orana Inc. for the financial year ended 30 June 2011 and the state of affairs of Orana Inc. as at 30 June 2011. There are, when this statement is made out, reasonable grounds to believe that Orana Inc. will be able to pay its debts as and when they fall due.


Orana Inc. acts as trustees for 13 trust accounts totalling \$425,369 as at 30 June 2011, for residents of Orana's accommodation services, and for the Kingsley Krix Benevolent Fund which has total funds of \$42,619 as at 30 June 2011.

## Report by the Board of Directors

In accordance with section 35(5) of the Associations Incorporation Act (1985), the Board of Directors of Orana Incorporated hereby states that during the financial year ended 30 June 2011:

- (i) no officer of the association,
  - no firm of which an officer is a member; and
  - no body corporate in which an officer has a substantial financial interest, has received or become entitled to receive a benefit as a result of a contract between the officer, firm or body corporate and the association.
- (b) no officer of the association has received directly or indirectly from the association any payment or other benefit of a pecuniary value except as reported under note 22 (Board and Executive Disclosures) to the financial accounts available on request from the Chief Executive Officer.

This report is made in accordance with a resolution of the Board and signed by two members of the Board.

  
Bill Filmer AM  
President

  
Nicholas Mihalaras  
Chief Executive Officer

  
Bill Filmer AM  
President

  
Nicholas Mihalaras  
Chief Executive Officer

Adelaide, 30 August 2011

Adelaide, 30 August 2011

## In Appreciation

### Special Projects Fund

This year, bequests were generously provided by the estates of S.E. Ferris \$11,645.41 and O&S Raymond \$1,476.62. In addition, interest of \$28,183 was earned and \$290,092.52 was used to purchase the Pt Pirie Accommodation Service. The closing balance as at 30 June 2011 was \$224,902.91.

### Kingsley Krix Benevolent Fund

In 1981, the Kingsley Krix Benevolent Fund was established to provide education and training opportunities for people with a disability in the Riverland. The balance on the Kingsley Krix Benevolent Fund account as at 30 June 2011 was \$42,619 (\$41,532.82 June 2010).

### Australian Executor Trustees

This year we received \$10,000 from the Australian Executor Trustees (AET) and we thank and acknowledge them for this generous contribution.



# Report of the Auditors

1 July 2010 to 30 June 2011



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Level 7, 420 King William Street  
Adelaide SA 5000  
GPO Box 2018, Adelaide SA 5001  
Australia

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ORANA INCORPORATED

### Report on the Financial Summary

We have audited the accompanying financial summary of Orana Incorporated which comprises the statement of financial position as at 30 June 2011 and the statement of comprehensive income for the year then ended, derived from the audited financial report of Orana Incorporated for the year ended 30 June 2011. The financial summary does not contain all the disclosures required by the Australian Accounting Standards and accordingly, reading the financial summary is not a substitute for reading the audited financial report.

### Board's Responsibility for the Financial Summary

The board of the association is responsible for the preparation and fair presentation of the financial summary in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations and the Associations Incorporation Act (SA) 1985). This responsibility includes establishing and maintaining internal control relevant to the preparation of the financial summary; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial summary based on our audit procedures which were conducted in accordance with Auditing Standard ASA 810 Engagements to Report on Summary Financial Statements. We conducted an independent audit of the full financial report of Orana Incorporated for the year ended 30 June 2011. We expressed an unmodified opinion on that financial report in our report dated 31 August 2011. The Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial summary. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial summary, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial summary in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Our procedures in respect of the financial summary included testing that the information in the financial summary is consistent with the full financial report, and examination on a test basis, of evidence supporting the amounts, discussion and analysis, and other disclosure which were not directly derived from the full financial report. These procedures have been undertaken to form an opinion whether, in all material respects, the financial summary is presented fairly.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

### Auditor's Opinion

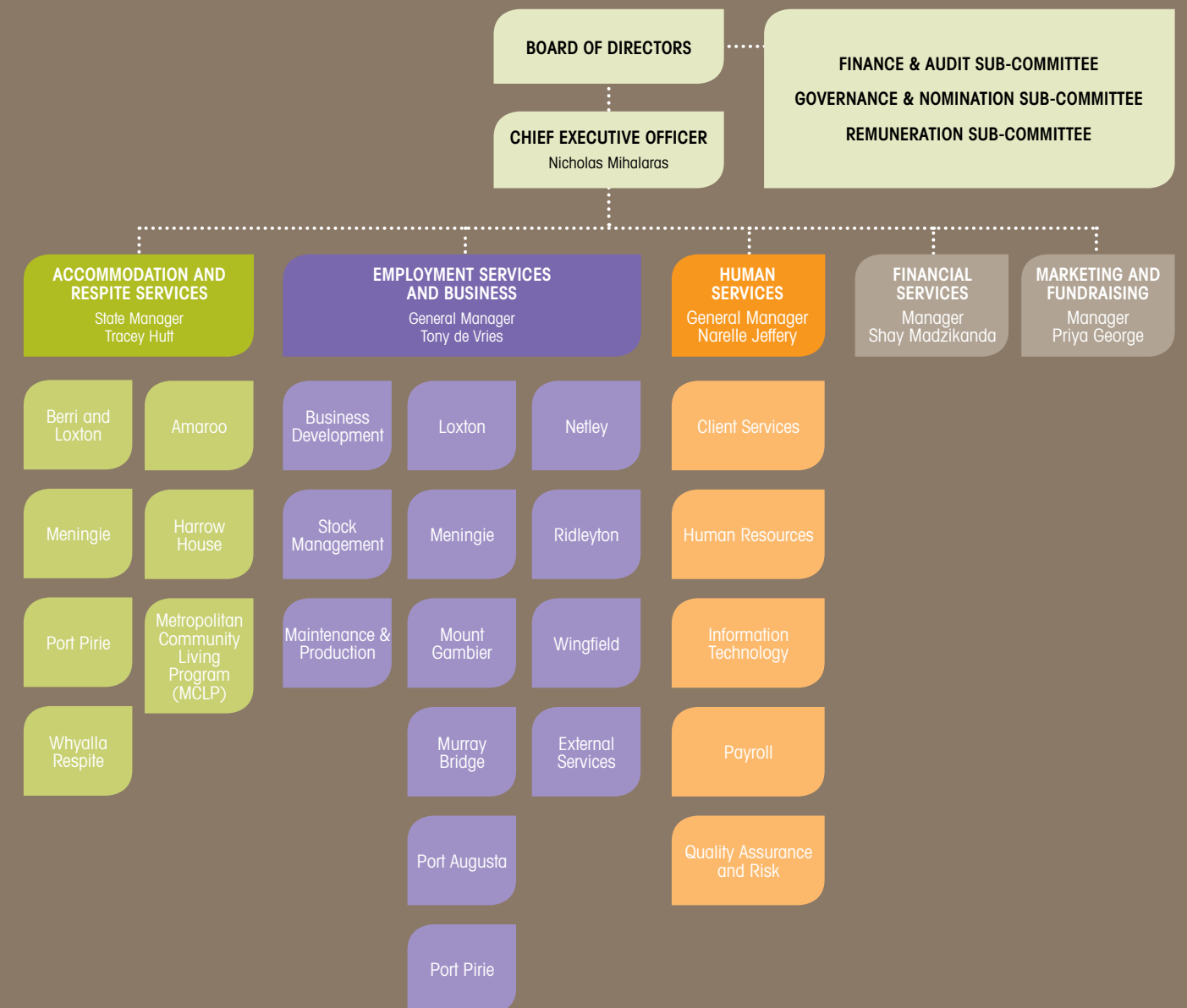
In our opinion, the financial summary presents fairly, in all material respects, the financial position of Orana Incorporated as of 30 June 2011 and of its financial performance for the year then ended in accordance with Australian Accounting Standards (including the Accounting Interpretations and the Associations Incorporation Act (SA) 1985).

   
BDO (SA) Paul Gosnold Partner

Date 31 August 2011

# Organisational Structure

1 July 2010 to 30 June 2011





# 2010 Orana Award Winners

**orana**  
Celebrating Achievements

The 2010 Orana Awards winners are as follows:

## Westpac Employee of the Year

Rebecca Delia, Wingfield

## Runner up

Jeff Hiscock, Melaleuca

## EPAC Resident of the Year

Mark Bond, Port Pirie

## Runner up

Gary Bourne, Metropolitan  
Community Living Program



## Orana Administration

26 Watson Ave, Netley SA 5037  
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## Orana Employment Services

### Metropolitan

Netley  
Ridleyton  
Wingfield

### Regional

Loxton  
Meningie  
Mt Gambier  
Murray Bridge  
Port Augusta  
Port Pirie

## External Employment Services

**Metropolitan and Regional**  
(Incorporating Orana Green and Enclaves)

## Orana Accommodation Services

**Metropolitan**  
Clarence Park  
Glenside  
Inner West

### Regional

Berri  
Loxton  
Meningie  
Port Pirie

## Orana Respite Services

Whyalla