

independence

to work, to grow, to live
a more rewarding life...



Our Mission

To be a caring, capable and viable organisation, providing a range of services to meet the needs of people with a disability in our community.

Our Vision

To be acclaimed for excellence in services to people with a disability.

Our Purpose

Orana provides people with disabilities with the opportunity to live and work within their local community, fulfil their dreams and become valued and productive community members.

We currently provide employment, accommodation and respite services to over 550 South Australians.



to work



Report from the President

It gives me great pleasure to present this report following another fulfilling year as President of Orana.

Despite South Australia's economic gloom (particularly in manufacturing) Orana's financial result is pleasing and supports an earlier decision by the Board to safeguard the long term viability of Orana through the adoption of a strong growth strategy in both employment and accommodation services.

2013 was a landmark year for the disability sector with the Federal Government announcing the intention to implement a new scheme to fund disability services – the National Disability Insurance Scheme. The new scheme (now called DisabilityCare Australia) will bring with it greater opportunities for providers and their clients but also many challenges as organisations position themselves to become the 'provider of choice' for the thousands of South Australians living with a disability.

I am pleased to say planning by the Board is in hand for the 2018 implementation of DisabilityCare Australia and it will continue to be actively engaged in supporting the CEO and the team to ensure that Orana is poised to capitalise on the opportunities afforded by the new scheme.

As alluded to last year, the Board has adopted a new Governance Charter which saw the formation of several sub committees. The Board has benefitted greatly from the advice and direction provided by the sub-committee and I express my thanks to

Steven Toth, David Johns, Michele Nardelli and Kate Strohm, who have chaired the Finance and Audit, Governance, Marketing and Business Development Working Group and the Accommodation Working Group respectively.

During the year the Board welcomed Michelle Groves, Michele Nardelli and Chris Stathy OAM and farewelled Francis Wong. Their commitment to Orana and the time and intellectual contribution has been highly valued and greatly appreciated.

To my fellow board members I express my gratitude for their generosity in the giving of their time and commercial acumen. It is through the voluntary efforts of our hard working and diligent board members that Orana has continued to be an exciting and dynamic organisation fulfilling the expectations of parents, families and friends of people living with a disability.

In conclusion I thank the management team and in particular, the Chief Executive Nick Mihalaras who brings passion and empathy to his role and leadership to all Orana staff.

To provide someone with the opportunity to live a meaningful life is a powerful incentive to which we all aspire and has been the philosophy driving Orana's success for over 63 years.



Bill Filmer AM



to grow

Board of Directors



President & Chairman
Elected Director
Mr Bill Filmer, AM, FAICD
Business Services, Babcock International Group
Orana Committees:
• Finance and Audit
• Remuneration



Vice-President
Appointed Director
Mr Richard Goddard
Holistic Business Developers
Orana Committees:
• Governance and Nomination



Treasurer
Appointed Director
Steven Toth
Managing Partner, HLB Mann Judd
Orana Committees:
• Finance and Audit (Chair)
• Remuneration (Chair)



Elected Director
Kate Strohm
Executive Director, Siblings Australia Inc



Appointed Director
Michelle Groves
Advisory & Consultancy Services
MRS Property



Appointed Director
Norm Harrison
Managing Director, Palltec Pty Ltd



Appointed Director
David Johns
Partner, Lawson Smith Lawyers
Orana Committees:
• Governance and Nomination (Chair)



Appointed Director
Michelle Nardelli
Manager, News and Media
University of South Australia



Appointed Director
Tony Newman
Executive Coach and Consultant
Orana Committees:
• Finance and Audit
• Remuneration



Appointed Director
Christopher Stathy OAM
CEO, Fielders



Secretary
Nicholas Mihalaras
Orana Chief Executive Officer
Orana Committees:
• Finance and Audit
• Governance and Nomination
• Remuneration

Board and Sub-Committee Meetings and Director's Attendance Record July 2012 to June 2013 inclusive

| Orana Directors | Board of Directors | Finance and Audit Sub-Committee | Governance and Nomination Sub-Committee | Remuneration Sub-Committee |
|---|--------------------|---------------------------------|---|----------------------------|
| | 11 meetings | 11 meetings | 10 meetings | 2 meetings |
| Bill Filmer (Chair – Board) | 10 (11) | 8 (11) | 4 (10) | 2 (2) |
| Richard Goddard | 10 (11) | 3 (11) | 7 (10) | 2 (2) |
| Steven Toth (Chair Finance and Audit) | 9 (11) | 9 (11) | | 2 (2) |
| Nicholas Mihalaras | 10 (11) | 11 (11) | 10 (10) | 1 (2) |
| Michelle Groves | 9 (9) | | | |
| Norm Harrison | 8 (11) | | | |
| David Johns (Chair – Governance and Nomination) | 10 (11) | | 9 (10) | |
| Michele Nardelli (Chair – Marketing) | 6 (10) | | | |
| Tony Newman | 8 (11) | 7 (11) | | 2 (2) |
| Christopher Stathy OAM | 8 (11) | | | |
| Kate Strohm (Chair – Accommodation) | 9 (11) | | | |
| Francis Wong | 3 (4) | | | |

Figures in brackets indicate the number of meetings the Director is eligible to attend.

- Francis Wong's resignation from the Board was confirmed in October 2012
- Michele Nardelli joined the Board in September 2012
- Michelle Groves joined the Board in October 2012
- Bill Filmer moved from the Governance and Nomination Sub-Committee (Chair) effective October 2012 and joined the Finance and Audit Sub-Committee effective from November 2012
- Richard Goddard moved from the Finance and Audit Sub-Committee effective October 2012 and joined the Governance and Nomination Sub-Committee effective from November 2012
- A Special Board Meeting was held on 3 April 2013 – Richard Goddard, Michele Nardelli and Norm Harrison were apologies
- Angela Murray, Chair of Life's for Living Board joined the Orana Board of Directors as an Observer from May 2013 (attended May and June 2013 meetings)
- Ian Brooksbank, Treasurer of Life's for Living joined the Orana Finance and Audit Sub-Committee as an Observer from May 2013 (first meeting attended – July 2013)

Past Presidents

| | |
|-------------|-------------------|
| 1950 – 1958 | D J Wilson |
| 1959 – 1960 | W Mansfield |
| 1961 – 1961 | D H Banfield OAM |
| 1962 – 1964 | C H Watt OAM, DFM |
| 1965 – 1971 | J H Hayes OBE |
| 1972 – 1976 | H Nimmo |
| 1977 – 1980 | C Haddad |
| 1980 – 1980 | A C Cumming |
| 1980 – 1981 | C Hart |
| 1981 – 1983 | R Miles |
| 1984 – 1984 | S F Proctor |
| 1985 – 1988 | D R Shetliffe |
| 1989 – 2001 | L F Stanley OAM |
| 2001 – 2003 | J A C Krix |
| 2004 – 2006 | K Whalley |
| 2006 – 2009 | A Dow |

Auxiliary and Friends of Orana Presidents

| |
|-------------------------------|
| Berri Auxiliary |
| Margaret Potts |
| Mount Gambier Auxiliary |
| Melena Striglogiannis |
| Murray Bridge Auxiliary |
| Chris Herbig |
| Friends of Orana (Netley) |
| Cheryl Keane |
| Friends of Orana (Port Pirie) |
| Bob Evans |
| Friends of Orana (Ridleyton) |
| Don Baverstock |

Life Members

| | |
|-----------------|------------------|
| DH Banfield OAM | W Mansfield |
| J Barnett OAM | B North |
| B Burgess | ME Peter |
| MW Burgess | EN Pfeiffer |
| R Cole | M Potts |
| APG Fenton | LF Stanley OAM |
| LA Fenton | E Strohm |
| R Filmer | J W Tayler |
| C Haddad | RD Vonow |
| JH Hayes OBE | CH Watt OAM, DFM |
| JAC Krix | DJ Wilson |
| JF Lennell | |



Report from the Chief Executive Officer

The disability sector has always been considered both dynamic and challenging and the 2013 year was no exception with significant reforms finally legislated at the federal level.

The introduction of the Australian Charities and Not for Profits Commission (ACNC) has put in place a standard reporting mechanism for all charities and not for profit organisations across Australia. Some of the outcomes expected from the new entity include increased accountability by the charities in relation to expenditure of their donated funds and greater transparency of their management costs.

This year also saw the setting up of DisabilityCare Australia which, by 2018 will deliver huge benefits to people living with a disability, providing them with greater control, more independence and a louder voice. Most importantly the focus for decision making will be centred on their needs and choices. Already Orana has begun adopting the 'person centred' approach through its Person Centred Taskforce in preparation for the changed model of service delivery.

The introduction of an Electronic Case Management system was commenced during the year, which when finalised, will enable the integration of all reporting and data systems across the organisation.

Once completed, staff will have real time access to all Orana's services across every part of the State.

Another initiative designed to ensure Orana is poised to capitalise on impending changes to service delivery in the disability sector is the implementation of the Orana Business Capability Model which will ensure our staff and employee resources are maintained at optimal levels across SA.

Grant income was pleasingly high as Orana adopted a more proactive stance in sourcing other streams of income to supplement fundraising and government subsidies. The income from specific grants has enabled the organisation to implement much needed programs, (particularly in the rural areas) which would normally be beyond our scope to deliver if we relied solely on fundraising.

The charitable dollar has become increasingly difficult to attract, again due to tough economic conditions. A comprehensive review of the communication/fundraising operations was conducted at the end of the financial year which is expected to revitalise the program in the new year.

Orana's Employment Services were enhanced by a welcome grant of \$335,000 allowing it to partner with the Riverland Councils and Transpacific to establish a re-cycling plant in the region.

And in another boost to our rural operations, Orana (after over 20 years in Tassie Street) purchased a property at 23 Commercial Road, Port Augusta and plans have been approved to redevelop the retail outlet pet shop. The new premises will also provide greater warehouse space to accommodate Orana’s expanded work crews.

A further welcome initiative was the announcement of a partnership with Uniting Communities for Orana to manage their clothing collections, sorting, exporting and distribution to Goodwill Shops. This is a huge win for the community and two community organisations.

I extend my personal thanks to our long term employers, Telstra, Mitsubishi, Schneider (Clipsal), Palltec, City of Port Augusta, Mile End Office Furniture, City of Prospect, Pernod Ricard, Elders, Nyrstar, P Costi & Sons Pty Ltd and Bickfords who have been providing employment opportunities to Orana’s clients for many years. It is through the support of our employers that Orana is able to provide meaningful work opportunities to people with a disability.

Orana has continued to engage with the local community and is a proud sponsor of the Special Olympics in South Australia. We were also proud to announce the ‘Orana Scholarship’ in partnership with the University of Adelaide enabling a student with a disability to finish their undergraduate degree.

I extend congratulations to Annie Williamson (Netley Employment Service) and Joyleen Schumacher (Loxton Accommodation Service) who were our 2012 Employee and Resident of the Year Award Winners. The positive approach they bring to their lives, their commitment to improvement and their outstanding efforts when facing new challenges are an inspiration to all those who live and work with them and their awards were very well deserved.

To our volunteers and auxiliary members I say a huge thank you for their time and commitment to Orana. They provide voluntary service in many different areas of the organisation and their service is valued and acknowledged.

As always, our people are at the heart of Orana and what makes us a vibrant and caring organisation. To the staff I extend my sincere appreciation for the positive manner in which they have approached their work during a year of significant uncertainties and challenges. Their dedication to Orana’s clients and employees is inspirational and their efforts are truly commendable.

I am looking forward to a new year of opportunities for Orana as we expand our accommodation offerings to people with a disability and increased work opportunities for our clients as we engage further with the SA business community.



Nicholas Mihalaras
Chief Executive Officer



Employment Services

The 2012/13 financial year has seen a number of structural changes and a strong emphasis on the improvement of internal practices, process and service delivery of Employment Services. This process of continuous improvement will be ongoing.

Some key developments of the year include the consolidation of the three Adelaide operations, namely Wingfield, Netley and Ridleyton into one metropolitan unit. This practical change has brought with it enhanced flexibility from both a client and operational perspective. Another structural change has been the separation of Orana's External Services as a standalone cost centre under the metropolitan structure.

Community grants were received and utilised for the upgrade to the Mount Gambier and Loxton Employment Services, which were all completed during the financial year. After 27 years of leasing the Tassie street site in Port Augusta, Orana will be saying goodbye. Preparations are currently underway for the move to a new site on Commercial Street in the centre of town. The move is planned for the end of October 2013.

The downturn in manufacturing, coupled with cheaper imports has continued to impact the business during the financial year highlighting the importance of a more strategic approach for continuous growth and improvements in Employment Services. Various project negotiations are currently underway as a direct result. Negotiations with Uniting Communities' Goodwill concluded with Orana securing the collection, processing and distribution of donated clothes to Goodwill stores. This new project will be commencing early in the 2013-14 financial year, with Orana's Wingfield site selected to carry out this new venture.

Orana's enclaves did not escape the tough economic climate over the last 12 months with slowdowns experienced at Mount Gambier and Adelaide. The Ceva enclave closed as a result of contractual changes which subsequently resulted in bringing the Mitsubishi contract in-house to Orana's Netley site.

External Services showed significant growth across the organisation in various aspects of its service delivery including the expansion of the service internally to support Orana's Accommodation service.

Further expansion was evident with Orana signing a three year contract with the South Australian Jockey Club to maintain their stable area year round, six days a week.

Melaleuca Nursery at Meningie demonstrated promising growth and increased their capacity to 160 000 plants with a growth forecast of 180 000 plants in the new financial year.

With the exception of Port Pirie and Port Augusta who both outperformed last year, most of the other country sites held steady financially.

No doubt that Employment Service will be facing significant challenges in years to come due to imminent industry changes. However, we do pride ourselves that Orana is a very capable and resilient organisation which will work through these challenges and convert it into viable opportunities for all stakeholders.

A word of thanks has to go out to all our valued customers for their continuous support during the past year, as well as those organisations that contributed time and expertise to the further development and improvement of our systems and processes.

Without the commitment and dedication of our managers and staff, progress is not possible and therefore we want to acknowledge all their efforts and contributions that allow Orana to make a difference in the life for all our clients.



oranabo
Celebrating abilities 1950-2020

to live



Accommodation Services

Housing, Funding & Person-Centred Planning – spotlight on the Riverland

As the disability services industry progresses to a person-centred model, the accommodation support options available through Orana have already been established to respond to the needs and wants of people with a disability for more flexibility, choice and creativity in the way they live an independent life.

In March 2013 four existing residents with high needs were provided with the opportunity to move into the newly built River House at Loxton Accommodation. Shortly afterwards, the Boronia House, with moderate care capacity became the home for two clients from Loxton and two clients from the Berri Accommodation. The results emanating from the new housing arrangements, coupled with the increased support services with a focus on person-centred planning have been nothing short of astonishing.

The new accommodation has enabled staff to interact more effectively with each client, providing a more consistent and tailored program of support and care to its clients. Clients are receiving the attention they need at the level they need it. In adopting a person-centred approach at Loxton and Berri we have seen very significant progress in some of our residents, namely:

- A client with high level Autism who was very inactive most of the day, is now engaging with staff, participating in the daily life of his home.
- Two clients who live in the existing hostel have made such progress in the last six months that they are preparing to move to more independent living.
- Two clients who moved from Berri are making excellent strides towards independence, to the extent that one family has commented on the remarkable changes that they have witnessed and wished this move had occurred years ago.
- Clients have obtained additional opportunities for involvement and inclusion in the decisions being made in their homes. They are all participating in creating their menus each week and in weekly shopping and choosing the items they want and are all taking more active roles in the maintenance of their home generally.
- With extra staffing we have been able to identify two of the hostel clients who have sleep disturbances. We are now able to manage these issues and both clients are on a course of treatment to return them to normal sleep patterns.
- Our more independent clients who remain in the hostel have experienced more freedom and independence than ever before. They are now able to come up to the kitchen and prepare their own meals, whenever they wish to, either together or individually, with minimal staff assistance.

The development of the services in the Riverland has been based on two clear concepts:

- 1 Providing people with better quality accommodation immediately improves their self-esteem and essentially their quality of life.
- 2 Person-centred planning, focusing on the needs of individuals improves independence levels.

To ensure Orana continues to provide this level of accommodation support, maintaining adequate funding levels will be critical in the next 12 months.



a more
rewarding
life...

Sub-Committee Reports

Governance and Nomination Sub-Committee Report

Sub-Committee Members: David Johns (Chair), Richard Goddard, Nicholas Mihalaras

The Governance and Nomination Sub-Committee through the Board of Directors monitors Orana Incorporated's affairs and is committed to the following Governance principles:

1. Laying solid foundations for management and oversight
2. Structuring the Board to add value
3. Promoting ethical and responsible decision-making
4. Making timely and balanced disclosure
5. Respecting the rights of stakeholders
6. Recognising and managing risk

This Sub-Committee has met ten (10) times during the 2012/13 report year with the following considerations and outcomes in the best interests of client service provision, business operations, customer satisfaction and other key stakeholders.

- Three (3) new appointments to the Board of Directors to fulfil capacity according to the Orana Constitution of eight (8) persons appointed by the Board, being persons with appropriate professional qualifications and expertise as determined by the Board.
- Recommendations to Orana Membership through the Annual General meeting concerning:
 - Orana Membership Subscriptions;
 - Elected Family Members to the Board of Directors
- Approval and recommendation to the Board of Directors of a Human Rights Based, Person Centred Approach Policy for endorsement.
- Management of Bequests and Funds to continued best practice and advantage to services for people with disability.
- Oversight of risk (compliance and reporting) with policy and procedure, Constitution and Charter review and development.

- Evaluation of Board of Director performance and satisfaction with improvements to the Director Induction procedure an outcome.
- Development of an Evaluation Survey of the Performance of the Chair of the Board to be undertaken before the end of 2013.
- Recruitment of Board Directors matched against a skills matrix to advantage Orana's ongoing prosperity.
- An ongoing offering of training through the Australian Institute of Company Directors to Directors to maintain and update Directors governance skills and knowledge.

David Johns

Chair

Remuneration Sub-Committee Report

Sub-Committee Members: Steven Toth (Chair), Bill Filmer, Tony Newman, Nicholas Mihalaras

This Sub-Committee's purpose is to assist the Board in its function of reviewing the performance and remuneration of the Chief Executive Officer (CEO); ensure annual reviews of the Remuneration Policy and its application to Senior Management with particular reference to their contribution to the organisation.

The Sub-Committee met twice in this report year with CEO and Executive Remuneration and the CEO appraisal process reviewed. Recommendations were progressed to the Board of Directors.

Steven Toth

Treasurer and Chair

Finance & Audit Sub-Committee Report

Sub-Committee Members: Steven Toth (Chair), Bill Filmer, Tony Newman, Nicholas Mihalaras

In another busy year for the Finance and Audit Sub-committee, a change of members saw Richard Goddard depart in October to join the Governance and Nomination Sub-Committee, to be replaced by Bill Filmer. Richard's contribution to this Sub-Committee was invaluable and his skills will be missed. Naturally, Bill brings with him a wealth of business expertise and experience of his own, that have brought a fresh perspective to the financial issues on hand.

The main function of the Finance and Audit Sub-Committee is to assist the Board by overseeing the financial activities of the organisation, including investment, financial reporting, the continued maintenance of internal controls and financial audits. It is responsible for ensuring that Orana is financially viable and able to continue to deliver employment and accommodation services to those who need it most.

The members examine the financial results of the organisation at each meeting, and regularly review the financial policies and procedures to ensure relevance and compliance with all the required legislation and guidelines. This has become more important than ever with the new Australian Charities and Not-for-Profit Commission (ACNC) Annual Information Statement, which will be produced for the first time by the end of December. The committee will also examine the performance of a different service centre each month, offering the executive suggestions and supporting the strategic direction. The executive will report back on a quarterly basis on how their service is tracking in relation to the budget and comment on any variations.

The sub-committee met eleven times in the 2012/13 financial year.

Their primary focus continued to be the management of the 5-year Capital Investment Plan 2011-2015 which supports the vision of Orana's Strategic Plan 2010-2015. Major activities in this area in this financial year have been:

- Expansion of the Loxton accommodation service, with two new purpose built homes opened on 27 July 2012.

- Completion of the purchase of the new Port Augusta employment service on the main commercial street in the town. Renovations of the new building are on track to be completed by October 2013 ready for the relocation.
- Settlement of the purchase of the Galway Apartments in Marlestone at the end of May 2013 and commencement of the re-development of the 12 units.
- Upgrades to the Mount Gambier and Loxton Employment Services due to two grants valued at almost \$80,000.

Other activities outside of the Strategic Plan that the Sub-committee was involved in were the Goodwill and Life's for Living business cases. Their potential impact on the overall viability of Orana was assessed, whilst ensuring that they fit within the Caring and Capable aspects of Orana's Mission.

Steven Toth

Chair



Financial Statements

Statement Of Comprehensive Income

For the year ended 30 June 2013

| | 2013 | 2012 |
|--|----------------|------------------|
| | \$ | \$ |
| What we earned | | |
| Sales Revenue | 4,661,971 | 4,883,944 |
| Cost of Sales | (4,481,001) | (4,570,963) |
| Gross Profit | 180,970 | 312,981 |
| Other Income | 1,578,153 | 1,866,492 |
| Subsidies & Grants Received | 8,844,831 | 8,710,930 |
| | 10,603,954 | 10,890,403 |
| What we spent | | |
| Operating expenses | (10,280,534) | (9,665,006) |
| Surplus for the year * | 323,420 | 1,225,397 |
| Increase in asset revaluation reserve arising on revaluation of non-current assets | 27,050 | 221,247 |
| Total changes in equity | 350,470 | 1,446,644 |

*The Financial Statements for the 2012/13 year record a surplus of \$323,420.

This result is made up of the following major components:

| | | |
|---|----------|-----------|
| Operating Surplus/(Deficit) | 207,163 | 802,620 |
| Bequests & Legacies | 56,588 | 290,701 |
| Interest Received | 110,093 | 133,179 |
| Profit/(Loss) on sale of non-current assets | (50,424) | (1,103) |
| | 323,420 | 1,225,397 |

Copies of the full set of audited statements are available on request from the Chief Executive Officer

Statement Of Financial Position

For the year ended 30 June 2013

| | 2013 | 2012 |
|---|-------------------|-------------------|
| | \$ | \$ |
| What We Own | | |
| Current Assets | | |
| Cash assets | 1,891,014 | 2,732,111 |
| Other Current Assets | 45,363 | 69,521 |
| Receivables | 1,002,868 | 868,006 |
| Inventories | 243,000 | 287,985 |
| Total Current Assets | 3,182,244 | 3,957,623 |
| Non-Current Assets | | |
| Property, Plant and Equipment | 15,419,779 | 13,489,327 |
| Other Intangible Assets | 1,346 | 10,563 |
| Total Non-Current Assets | 15,421,125 | 13,499,890 |
| Total Assets | 18,603,369 | 17,457,513 |
| What We Owe | | |
| Current Liabilities | | |
| Payables | 747,939 | 968,488 |
| Deferred revenue | 12,993 | 49,051 |
| Short-Term Provisions | 1,249,631 | 1,161,763 |
| Total Current Liabilities | 2,010,563 | 2,179,302 |
| Non-Current Liabilities | | |
| Interest Bearing Liabilities | 1,000,000 | 0 |
| Long-Term Provisions | 197,913 | 216,990 |
| Total Non-Current Liabilities | 1,197,913 | 216,990 |
| Total Liabilities | 3,208,476 | 2,396,292 |
| Net Assets | 15,394,893 | 15,061,221 |
| What the association has built up over the years | | |
| Equity | | |
| Reserves | 4,646,849 | 4,636,597 |
| Retained Earnings | 10,748,044 | 10,424,624 |
| Total Equity | 15,394,893 | 15,061,221 |

Auditors Report



Tel: +61 8 7324 6000
 Fax: +61 8 7324 6111
 www.bdo.com.au

BDO Centre
 Level 7, 420 King William Street
 Adelaide SA 5000
 GPO Box 2018, Adelaide SA 5001
 Australia

Report on the Financial Summary

We have audited the accompanying financial summary of Orana Incorporated which comprises the statement of financial position as at 30 June 2013 and the statement of profit or loss and other comprehensive income for the year then ended, derived from the audited financial report of Orana Incorporated for the year ended 30 June 2013. The financial summary does not contain all the disclosures required by the Australian Accounting Standards and accordingly, reading the financial summary is not a substitute for reading the audited financial report.

Board's Responsibility for the Financial Summary

The Board of Orana Incorporated are responsible for the preparation and fair presentation of the financial summary in accordance with Australian Accounting Standards, and for such internal control as the Board determines is necessary to enable the preparation and fair presentation of the financial summary that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial summary based on our audit procedures which were conducted in accordance with Auditing Standard ASA 810 Engagements to Report on Summary Financial Statements. We conducted an independent audit of the full financial report of Orana Incorporated for the year ended 30 June 2013. We expressed an unmodified opinion on that financial report in our report dated 3 September 2013. The Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial summary. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial summary, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial summary in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Our procedures in respect of the financial summary included testing that the information in the financial summary is consistent with the full financial report, and examination on a test basis, of evidence supporting the amounts, discussion and analysis, and other disclosure which were not directly derived from the full financial report. These procedures have been undertaken to form an opinion whether, in all material respects, the financial summary is presented fairly.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

Auditor's Opinion

In our opinion, the financial summary presents fairly, in all material respects, the financial position of Orana Incorporated as of 30 June 2013 and of its financial performance for the year then ended in accordance with Australian Accounting Standards (including the Accounting Interpretations and the Associations Incorporation Act (SA) 1985).

BDO Audit (SA) Pty Ltd

Paul Gosnold
 Director

Adelaide, 18 September 2013

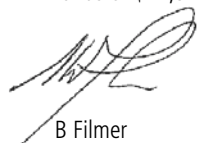
Declarations

Statement by the Board of Directors

In the opinion of the Board of Directors of Orana Incorporated, the attached Statement of Profit or Loss and Other Comprehensive Income and Statement of Financial Position are drawn up so as to present fairly the results of the operations of Orana Inc. for the financial year ended 30 June 2013 and the state of affairs of Orana Inc. as at 30 June 2013.

There are, when this statement is made out, reasonable grounds to believe that Orana Inc. will be able to pay its debts as and when they fall due.

Orana Inc. acts as trustees for 12 trust accounts totalling \$559,859 as at 30 June 2013, for residents of Orana’s accommodation services, and for the Kingsley Krix Benevolent Fund which has total funds of \$44,913 as at 30 June 2013.



B Filmer
President



N Mihalaras
Chief Executive Officer

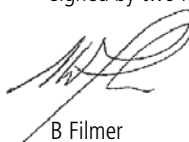
Adelaide, 24th August 2013

Report by the Board of Directors

In accordance with section 35(5) of the Associations Incorporation Act (1985), the Board of Directors of Orana Incorporated hereby states that during the financial year ended 30 June 2013:

- (a) (i) no officer of the association,
- (ii) no firm of which an officer is a member; and
- (iii) no body corporate in which an officer has a substantial financial interest, has received or become entitled to receive a benefit as a result of a contract between the officer, firm or body corporate and the association.
- (b) no officer of the association has received directly or indirectly from the except as reported under note 20 (Board and Executive Disclosures) to the financial accounts available on request from the Chief Executive Officer.

This report is made in accordance with a resolution of the Board and signed by two members of the Board.



B Filmer
President



N Mihalaras
Chief Executive Officer

Adelaide, 24th August 2013

In appreciation

Australian Executor Trustees

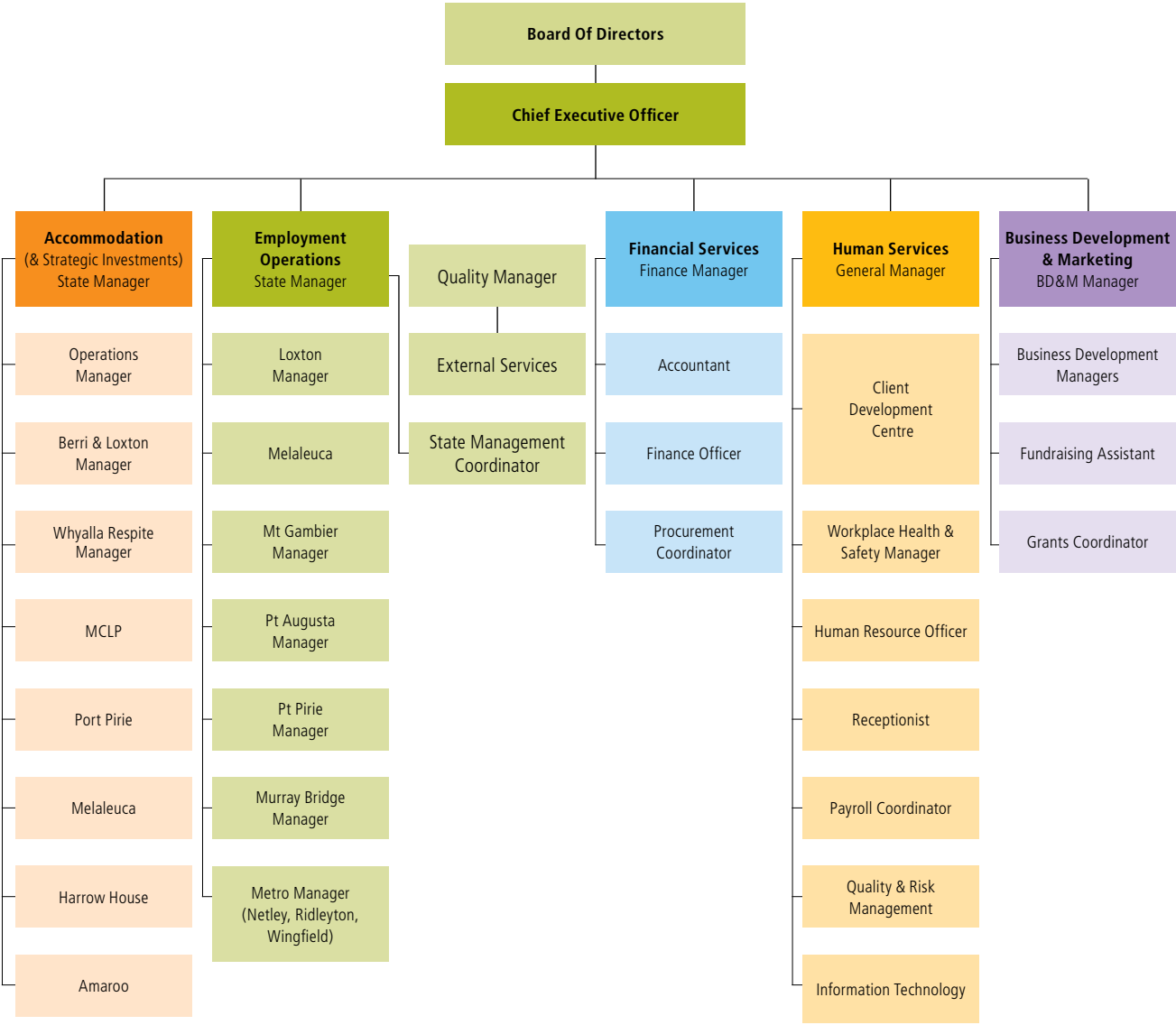
This year, Orana received \$5,000 from the Australian Executor Trustees (AET). We would like to thank and acknowledge the AET for their generous contribution.

Capital Projects Fund

This year, bequests were generously provided by the estates of:

| | |
|--------------------------------|-------------|
| Gordon Eric Gallasch Estate | |
| “Peter Eric Gallasch Trust” | \$47,856.35 |
| Sydney Eric Ferris Trust | \$7,097.23 |
| Estate Oliver & Stella Raymond | \$1,634.37 |

Organisational Structure





Building Lives. Boosting Business.

Orana Administration

26 Watson Ave, Netley SA 5037
T 08 8375 2000
F 08 8293 5148
E orana@orana.asn.au

Client Development Centre

Netley

Orana Employment Services

Metropolitan

Netley

Ridleyton

Wingfield

Regional

Loxton

Meningie

Mount Gambier

Murray Bridge

Port Augusta

Port Pirie

Orana External Services

Metropolitan and Regional
(Incorporating Orana Green and Enclaves)

Orana Accommodation Services

Metropolitan

Clarence Park

Glenside

Inner West

Regional

Berri

Loxton

Meningie

Port Pirie

Orana Respite Services

Whyalla

